

**BINDURA UNIVERSITY OF SCIENCE
EDUCATION**

FACULTY OF COMMERCE

DEPARTMENT OF ECONOMICS

**BACHELOR OF SCIENCE HONOURS DEGREE IN PURCHASING
& SUPPLY**

SCM 402: GLOBAL SOURCING/

PAS 410: INTERNATIONAL PURCHASING1

7 APR 2025

DURATION: 3 HOURS

TOTAL MARKS: 100

INSTRUCTIONS TO CANDIDATES

- i. Answer any 4 questions.
- ii. Begin a new answer on a new page.
- iii. All questions carry 25 marks.

QUESTION ONE

Explain the different documents used in international purchasing.
(25 Marks)

QUESTION TWO

What are the major challenges found in international purchasing and possible solutions to these problems?
(25 Marks)

QUESTION THREE

Despite having full knowledge on forwarding, why would a firm outsource forwarding services? (25 Marks)

QUESTION FOUR

What is Countertrade? Explain the five categories of countertrade. (25 Marks)

QUESTION FIVE

Prior to negotiating for an international purchase contract what preparations should be made by the buying team? (25 Marks)

QUESTION SIX

Explain, giving examples, the different types of insurances that cover road, rail air and sea transportation of goods and the acts/laws that govern these insurances worldwide. (25 Marks)

END OF PAPER