

**BINDURA UNIVERSITY OF SCIENCE EDUCATION**  
**FACULTY OF COMMERCE**

**DEPARTMENT OF ECONOMICS**

**PROGRAMME: BACHELOR OF COMMERCE DEGREE IN PURCHASING AND  
SUPPLY CHAIN MANAGEMENT**

**COURSE: PUBLIC PROCUREMENT PAS 412/ PAS201 (2)**

**DURATION: 3 HOURS**

**INSTRUCTIONS TO CANDIDATES:**

1. Answer any four (4) questions.
  2. Begin a new answer on a fresh page.
  3. No cell phones are allowed in the examination room.
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 **MAR 2023**

**Question 1**

Evaluate Zimbabwe's Procurement Regulatory Authority prequalification process.

**(25Marks)**

**Question 2**

Evaluate the various techniques used to ensure supplier compliance to specifications in public procurement contracts.

**(25Marks)**

**Question 3**

Negotiation in public procurement is often not encouraged during the core supplier identification and selection process.

Discuss the role of negotiation in public procurement.

**(25Marks)**

**Question 4**

Evaluate any five (5) principles of public procurement outlined in Zimbabwe's public procurement law. **(25Marks)**

**Question 5**

'While Framework agreements are used so extensively in developing countries, they are a rare feature in developing countries'.

Discuss the pros and cons of implementing framework agreements in developing countries. **(25Marks)**

**Question 6**

Explain the nature and operation of a 'call- off contract' **(25Marks)**

**END OF PAPER**