

BINDURA UNIVERSITY OF SCIENCE EDUCATION
FACULTY OF COMMERCE

DEPARTMENT OF ECONOMICS

**PROGRAMME: BACHELOR OF COMMERCE DEGREE IN PURCHASING AND
SUPPLY CHAIN MANAGEMENT**

COURSE: PUBLIC PROCUREMENT PAS 412/ PAS201 (2)

DURATION: 3 HOURS

INSTRUCTIONS TO CANDIDATES:

1. Answer any four (4) questions.
2. Begin a new answer on a fresh page.
3. No cell phones are allowed in the examination room.

MAR 2023

Question 1

Evaluate Zimbabwe's Procurement Regulatory Authority prequalification process.

(25Marks)

Question 2

Evaluate the various techniques used to ensure supplier compliance to specifications in public procurement contracts.

(25Marks)

Question 3

Negotiation in public procurement is often not encouraged during the core supplier identification and selection process.

Discuss the role of negotiation in public procurement.

(25Marks)

Question 4

Evaluate any five (5) principles of public procurement outlined in Zimbabwe's public procurement law. **(25Marks)**

Question 5

'While Framework agreements are used so extensively in developing countries, they are a rare feature in developing countries'.

Discuss the pros and cons of implementing framework agreements in developing countries. **(25Marks)**

Question 6

Explain the nature and operation of a 'call- off contract' **(25Marks)**

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